## **Gary Wilson**

## **Asset Manager**

Gary brings over 20 years of multifamily and commercial property management experience to the TOLD team. Working in multiple markets across the country has allowed Wilson to experience a broad spectrum of "best practices" which are integrated into TOLD's operations. He currently heads the asset management of Excelsior & Grand, the award winning mixed use (retail / residential) development created by TOLD in St. Louis Park, MN.

Gary served as Executive Vice President for Altman Management Company, now based in Boca Raton, FL in addition to serving as President of several regional firms. Before joining TOLD he led the Upper Midwest region of Trammell Crow Residential / AvalonBay Communities.

Gary's pragmatic, hands on approach to asset management helps enable TOLD to develop property specific operating plans to maximize revenue and minimize expense while ensuring that the long term quality and market appeal of assets are enhanced.

Gary is a graduate of the Western Michigan University Haworth College of Business.

Gary resides in Corcoran, MN with wife, Cynthia and their two boys.

